

Rate Card for 2024-2025

Led by **Scott M. Graffius**, professional services firm **Exceptional PPM and PMO Solutions** and subsidiary **Exceptional Agility** provide advisory, training, speaking, talent (staff), and facilitative consulting services to help organizations solve problems and advance their Agile, project management, program management, portfolio management, and PMO leadership capabilities and results to best realize their strategic objectives and business initiatives, making them more competitive and valuable.

- Private companies, public companies, government agencies, and universities
- Startups and unicorns
- Agile (Scrum, Kanban, and SAFe), waterfall, and hybrid approaches
- Agile implementations, transformations, and improvements
- Establishing and advancing the Center of Excellence (CoE), Project/Program Management Office (PMO), and Enterprise PMO (EPMO)
- Project management
- Program management
- Portfolio management
- PMO leadership
- Governance / legal / regulatory / compliance: Sarbanes-Oxley (SOX), GDPR, PCI DSS, HIPAA, etc.
- Digital transformations
- M&A and spin-offs
- Consumer products, ecommerce, advanced technology (including AI and AGI), music, OTT video / streaming, television, film, video games, financial services, government, professional services, retail, social media, software, technology, telecommunications, and other businesses / industries
- And more

Work—other than what's covered below—of up to 40 hours¹

- \$250 per hour (eight hours minimum, not prorated)

Work of more than 40 hours | projects¹

- Value-based pricing (contact us)

Speaking engagements and workshops^{1,2}

- \$25,000 for sessions delivered remotely
- \$35,000 for sessions delivered in-person within the U.S. (exclusive of travel related expenses)
- \$50,000 for sessions delivered in-person outside the U.S. (exclusive of travel related expenses)

Expert witness¹

- Review/consultation: \$500 per hour (four hours minimum, not prorated)
- Deposition: \$1,000 per hour (four hours minimum, not prorated)
- Testimony in court: \$7,500 per day (not prorated)

Other work¹

- Price by quote (contact us)

¹ Prices are in United States Dollar (USD) and do not include expenses or sales tax, if applicable. Rates for speaking engagements and workshops apply to talks, workshops or other appearances running up to two hours; for longer than two hours, request a quote. The event may be required to defray executive protection (personal security) costs. Information subject to change without notice.

² Is your organization a non-profit or a registered public charity? We give back to the profession and the communities we serve by providing a set amount of pro bono (no charge) work—such as speaking engagements or workshops—for charities or non-profits each year.